



# FACTORY PROFILE

## PART A FACTORY GENERAL INFORMATION

### 公司简介

东莞市源美服饰有限公司，于2012年成立于广东东莞，是集设计研发、加工、生产，贸易和销售为一体的现代化内衣企业，服务于亚洲、欧美等地区客户，注册资金100万，独栋厂房总面积达三千多平方米，生产员工人数一百多人。工厂拥有产品开发部与样板房做前期设计开发与技术支持，以及专业裁床，内衣成品车缝车间，QC,包装出货整套完整的工厂生产流水与管理。

公司设有质检，产品物流，客户跟踪，力求从质量、时间、服务上，做到满意。严格控制生产品质，不断提升工艺要求确保产品质量已达到国际贸易客户要求标准。我们始终秉承合作共赢，互惠互利的经营理念,用产品质量说话，以客户满意度为宗旨，不断为客户提供更好的产品和服务。

### Company Profile

Dongguan Yuanmei Apparel Co., Ltd. was established in Dongguan, Guangdong Province in 2012. It is a modern underwear enterprise integrating design, R&D, processing, production, trade and sales. It serves customers in Asia, Europe and America, with a registered capital of 1 million. The total area of the factory building is more than 3,000 square meters, and the staff is more than 100. The factory has product development department and model house to do pre-design and development and technical support, as well as professional cutting machine, underwear finished sewing workshop, QC, packaging and shipping complete set of factory production flow and management.

The company has quality inspection, product logistics, customer tracking, and strive to be satisfied with quality, time and service. Strictly control the production quality and continuously improve the process requirements to ensure that the product quality has reached the international trade customer requirements. We always adhere to the business philosophy of cooperation and mutual benefit, mutual benefit, speak with product quality, and aim at customer satisfaction, and continue to provide better products and services to customers.

### 公司优势

- 专业生产车间，一条龙流水从裁剪，车缝到查货包装出货全程掌控监督。
- 严格的管理制度，每一道生产流程都有设定的指标参数控制，指导工人检查监督每一道车工达标指数，从源头上控制好生产品质。
- 严格的质量控制。设立有专业QC 团队负责品质监控，每一件成品都经过QC 检查合格方可下货。
- 有丰富经验的技术开发人员，不断提升改善工艺和新产品的研发。紧跟国际时尚潮流，每季度推陈新的技术和产品。

### Company Advantage

Professional production workshop, one-stop flow of water from cutting, sewing to inspection and packaging and shipment control.

Strict management system, each production process has set index parameter control, instruct workers to inspect and supervise each vehicle industry compliance index, and control production quality from the source.

Strict quality control. A professional QC team is set up to be responsible for quality control, and each finished product is qualified by QC inspection before it can be shipped.

Experienced technology developers to continuously improve the development of processes and new products. Keep up with international fashion trends and introduce new technologies and products every quarter.

### 公司目标

源美服饰，致力于以高质量，快速回复，合理优惠价钱以及准确交货期来服务客户，以求双赢商业合作。

### Company Goals

Yuanmei Apparel Co., Ltd is committed to serving customers with high quality, quick response, reasonable price and accurate delivery time, in order to achieve win-win business cooperation.

## 1 COMPANY NAME AND CONTACT

FACTORY NAME	Dong Guan Yuan Mei Apparel Co., Ltd.	MAIN ACTIVITY	
BUSINESS REGISTRATION NO.	91441900592150458F	YEAR ESTABLISHED	2012-03-09
ADDRESS	No.101, Yu Tian Road, He Tian Xia Village, Shijie Town, Dong Guan City, Guang Dong		
CITY / PROVINCE	Guangdong	COUNTRY	China
OWNER / AUTHORIZED PERSON	Peirong Zhai	E-MAIL ADDRESS	<a href="mailto:18988702666@189.cn">18988702666@189.cn</a>
SALES / CONTACT PERSON	Peirong Zhai	E-MAIL ADDRESS	<a href="mailto:18988702666@189.cn">18988702666@189.cn</a>
QUALITY MANAGER	Xiaohuan Lee/qiuting Xie	E-MAIL ADDRESS	<a href="mailto:yuanmei01@solevm.com">yuanmei01@solevm.com</a>
COMPLIANCE MANAGER	Weifen Wu	E-MAIL ADDRESS	

## 2 FINANCIAL INFORMATION

ANNUAL TURNOVER	50000000
WEIGHT OF ETAM GROUP	

## 3 SALES RATIOS

### SALES PERCENTAGE BY COUNTRIES

U.S.A.	EUROPE	ASIA	OTHERS
40%	40%	15%	5%

### SALES PERCENTAGE BY DEPARTMENTS

LADY	MEN	KID	BABY	ACCESSORIES
100%	0	0	0	0

#### 4 CURRENT KEY CUSTOMERS / BRANDS

Main customer	Purchasing type (FOB, DDP, ...)	Export country	How many pcs	% of production	% of turnover	which products
AMOENA	FOB	U. S. A	200000	25	25	
INCANTO	FOB	Italy	480000	35	35	
ABC	FOB	U. S. A	100000	5	5	
JODEE	FOB	U. S. A	150000	20	20	
MINISO	FOB	Russia	100000	10	10	
Mango	FOB	Spain	50000	3	3	
SUSA	FOB	Germany	30000	1	1	
OTHERS	FOB		30000	1	1	

#### 5 PRODUCTS CATEGORIES

Cashmere garments	<input type="checkbox"/>	Infants wear	<input type="checkbox"/>	Silk garments	<input type="checkbox"/>	Swimwear	<input checked="" type="checkbox"/>
Cut & sewn knits	<input checked="" type="checkbox"/>	Leather wear	<input type="checkbox"/>	Ski-wear	<input type="checkbox"/>	Woven tops	<input type="checkbox"/>
Dresses	<input type="checkbox"/>	Lingerie / Underwear	<input checked="" type="checkbox"/>	Sleepwear/Nightwear	<input type="checkbox"/>	Woven bottoms	<input type="checkbox"/>
Fashion accessories	<input type="checkbox"/>	Rainwear	<input type="checkbox"/>	Sweaters	<input type="checkbox"/>	Woven outerwear / blazers	<input type="checkbox"/>

WHAT KIND OF GARMENT ARE YOU GOOD AT?

*Lingerie*

#### 6 BRAND COLLABORATION

ETAM Lingerie	<input type="checkbox"/>	MAISON 123	<input type="checkbox"/>	LIVY	<input type="checkbox"/>
ETAM Lifestyle	<input type="checkbox"/>	UNDIZ	<input type="checkbox"/>	YSE	<input type="checkbox"/>

### PART B PRODUCTION FACILITIES OF FACTORY

#### 1 LEADTIME & MOQ

NORMAL PRODUCTION LEADTIME: 90天 MINIMUM ORDER QUANTITY: 3000PCS

#### 2 PRODUCTION CAPACITY

CAPACITY OF THE LAST 12 MONTHS 1020000

January	100000	April	60000	July	100000	October	100000
February	40000	May	80000	August	100000	November	100000
March	50000	June	90000	September	100000	December	100000

FORECASTED CAPACITY OF THE NEXT 4 MONTHS

Month		Month		Month		Month	
100000		120000		120000		130000	

#### 3 PRODUCTION AREAS

MANUFACTURING: 1980 sq.m./ sq.ft. OFFICE: 900 sq.m./ sq.ft.  
WAREHOUSE: 400 sq.m./ sq.ft. WHOLE FACTORY: 3280 sq.m./ sq.ft.

#### 4 FACTORY UNITS

Knitting	<input checked="" type="checkbox"/>	Sewing / linking	<input checked="" type="checkbox"/>	Printing	<input type="checkbox"/>	Washing	<input type="checkbox"/>
Cutting	<input type="checkbox"/>	Storage	<input checked="" type="checkbox"/>	Embroidery	<input type="checkbox"/>	Finishing (pressing, packing)	<input checked="" type="checkbox"/>

#### 5 NUMBER OF EMPLOYEES

SUPPORT TEAMS		PRODUCTION TEAM	
MERCHANDISING STAFF	3	CUTTING / KNITTING SECTION	2
I.T. STAFF	1	SEWING / LINKING SECTION	86
SAMPLE ROOM	5	PRESSING	
MAINTENANCE	1	FINISHING (TRIMMING)	1
QUALITY TEAM		WASHING	
Q.A. - RAW MATERIAL INSPECTION Q.	1	PACKING	6
Q.A. - IN-LINE INSPECTION Q.C.	2	OTHERS	7
Q.A. - FINAL INSPECTION Q.C.	5	TOTAL NUMBER OF EMPLOYEES	121
Q.A. AUDITOR	1		

## 1 SOCIAL AUDITS

X

Yes ☒No ☐

For example, BSCI, ICS, SEDEX, SA8000, etc

if yes, please list the obtained audits and certificates below :

Audit / certification	Rating (if any)	Obtention date	Validity date	certified by (3rd part company name)
BSCI	C	2021/4/6	2022/4/6	

BSCI DBID\* : 156-005366-000

\*if the factory is BSCI audited, please mention the DBID number

## 2 SET-UP SAFETY ASSESSMENT

HAS THE FACTORY BEEN ASSESSED BY ENGINEERING CONSULTING COMPANY ?

if yes, please list the obtained audits and certificates below :

Yes ☒No ☐For example, ACCORD, ALLIANCE,  
Structural assessment, electrical and fire safety  
certificates, etc...

Audit / certification	Rating (if any)	Obtention date	Validity date	certified by (3rd part company name)

## 3 ENVIRONMENTAL AUDIT

HAS THE FACTORY BEEN AUDITED FOR ITS ENVIRONMENTAL IMPACT ?

if yes, please list the obtained audits and certificates below :

Yes ☐No ☒For example, LEEDS assessment, OEKOTEX  
Made in Green, etc

Audit / certification	Certificate number	Obtention date	Validity date	certified by (3rd part company name)

## 4 MATERIAL AND QUALITY CERTIFICATIONS

HAS THE FACTORY BEEN CERTIFIED FOR HARMFUL CHEMICAL SUBSTANCE ?

Yes ☒No ☒

For example, OEKOTEX, ZDHC certification

HAS THE FACTORY BEEN CERTIFIED FOR ORGANIC PRODUCTION ?

Yes ☐No ☒

For example, GOTS or OCS certification

HAS THE FACTORY BEEN CERTIFIED FOR RECYCLED PRODUCTION ?

Yes ☐No ☒

For example, GRS or RCS certification

HAS THE FACTORY BEEN CERTIFIED FOR ITS QUALITY PROCESS ?

Yes ☐No ☒

For example, ISO 9001

if yes, please list the obtained audits and certificates below :

Audit / certification	Certificate number	Obtention date	Validity date	certified by (3rd part company name)

## 5 设备清单:







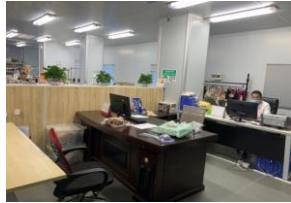





Equipment lists

和产设备品种/名称 Equipment	品牌 Brand	数量 Quantity
平车(Flat Sewing M/C)	祖奇	50
级骨车(Overlocked M/C)	祖奇/飞马	34
双针车(Double Needle Stitching M/C)	祖奇	20
坎车(Cover stitching M/C)	雅满桃	20
拉亩车(Yamantao)	雅满桃	24
打枣(Bartack M/C)	祖奇	10
拉巾车(Placket M/C)	雅满桃 /美顺	10
翻带车(Clean Finished)	飞马	6
鱼网车(Fishnet wagon M/C)	飞马	3
钉花车(Floats M/C)	祖奇/布鲁斯	5
人字车 (Zigzag M/C)	祖奇	40









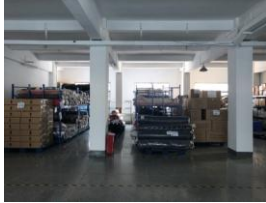


## PART D FACTORY AND PRODUCTS PICTURES

## 1 GLOBAL PICTURES



Office1 	Office2 	Sample Room 
Development Department 1 	Development Department 2 	Development Department 3 
Development Department 4 	Cutting Section 1 	Cutting Section 2 
Quality Control Section 1 	Quality Control Section 2 	Inspection cloth 

## 2 PRODUCTION FLOOR PICTURES

Sewing Workshop1 	Sewing Workshop1 	Sewing Workshop1 
Sewing Workshop4 	Sewing Workshop 5 	Sewing Workshop 6 
Packing Area 1 	Packing Area 2 	Warehouse 1 
Warehouse 2 	Toilet 	Suggestion box 